

2020 BOARD OF DIRECTORS



DANITA ROMERO - Chair of the Board
*Chabot-Las Positas
Community College District*

GINA MOLINARO-CARDERA
Director, Chairman-elect
Amador Valley Industries

LES JACOB - Treasurer
Select Imaging

LEONARD NIETO - Vice President,
Events and Programs Committee
Envision Construction & Design, Inc

NADIA CORY – Director,
Membership Committee
Fremont Bank

RYANN DEGRAFF - Vice President,
Economic Development Committee
*Stanford Health Care /
Valley Health Care System*

JULIA DOZIER – Director,
Governance Committee Director
*Chabot-Las Positas
Community College District*

GAUTAM TANDON
Director, Marketing Committee
Ellipsis Marketing

HAZEL WETHERFORD
Advisor - Non-Voting
City of Dublin

INGE HOUSTON
Secretary/Advisor - Non-Voting
Dublin Chamber of Commerce

MAJOR CORPORATIONS NOW CALL DUBLIN HOME

Dublin Market Leads the Tri-Valley Heading into 2020.



Dublin Chamber welcomed AEye to Dublin

Dublin rang in the New Year with a bang with major corporate headquarters adding to a growing list of business headquarters. Credit union giant, PATELCO, and Bay Area based technology leader, AEye, announced openings of their state-of-the-art facilities in Dublin. Patelco moved to the Tri-Valley in 2010 from San Francisco and will bring its 340 employees to Dublin to accommodate their growth. With \$7 billion in assets and over 360,000 members nationwide, Patelco is one of the largest credit unions in the nation. AEye employs 100 people across the U.S., Germany and Japan. They will occupy 50,000 square feet of space, doubling its size in 2019, specializing in the automated and autonomous vehicle markets.

AEye and Patelco moved into the former Sybase Campus space vacated by SAP; showing the vibrant Dublin market as a prime location for business in the Bay Area.

Buoyed by the success in luring HQ's to Dublin, commercial vacancy rates dropped into single digits for Class A office space and office/flex market space registers a minuscule 4.8%. Major new additions to the business community is Snowflake Inc., a cloud-based data-warehousing company and LN Curtis & Sons, which markets firefighter gear, supplies for search and rescue and first responders.

CHAIRMAN'S LEVEL	
PLATINUM LEVEL	<p style="text-align: right;">ValleyCare</p>
GOLD LEVEL	
SILVER LEVEL	

MEMBERSHIP RENEWALS • OCTOBER, NOVEMBER, DECEMBER 2019

CHARTER MEMBERS

41-44 YEARS

Dublin Iceland – 43 years

36-40 YEARS

Parkway Veterinary Hospital – 37 yrs (2020)

31-35 YEARS

Stanford / ValleyCare Health – 35 years

26-30 YEARS

Dublin Toyota Scion – 30 years (2020)

Frankie, Johnnie & Luigi Too! - 28 yrs (2020)

So Unique Painting & Decorating – 28 years

UNCLE Credit Union – 28 years (2020)

21-25 YEARS

Charter Properties – 22 years (2020)

Dublin Car Tek – 21 years (2020)

Hana Japan – 21 years

JGPC Business & Corporate Law – 21 years

Livermore Cyclery – 24 years

United Business Bank – 21 years

16-20 YEARS

City of Dublin - 19 years

FastSigns – 20 years

Hacienda Business Park – 16 years

Residence Inn by Marriott – 20 years

11-15 YEARS

Alameda County Fire Department –
14 years (2020)

B & S Hacienda Autobody – 15 years

Dublin Jewelers – 12 years

Dublin Nissan – 12 years

Dublin Volkswagen – 12 years

EZ Blinds and Shades – 12 years

Nothing Bundt Cakes – 11 years

School of Imagination and Happy Talkers –
13 years

Vacation Getaways – 14 years (2020)

6-10 YEARS

All American Label & Packaging – 9 years

Costco Wholesale – 8 years

Dublin Security Storage – 7 years

Fountainhead Montessori School – 7 years

Four Paws Veterinary Center – 8 years (2020)

Lennar Homes – 8 years (2020)

StopWaste.org - 10 years (2020)

Waterford Place Apartments – 7 years

1-5 YEARS

Aster Apartments – 2 years

Chabot Las Positas Community College
District – 4 years

Day, Michele CPA – 5 years (2020)

East Bay Community Energy – 2 years (2020)

Ellipsis Marketing – 3 years (2020)

Hospice East Bay – 2 years (2020)

Iron Horse Optometric Group – 5 years

Learn 2 Play Montessori School – 5 years

Lira Clinical – 4 years (2020)

Pacific Catch – 4 years (2020)

Shapes Fitness for Women – 1 year (2020)

NEW MEMBERS • OCTOBER, NOVEMBER, DECEMBER 2019

• AI Party Rentals (Oct)

7373 Village Parkway, Dublin, CA 94568
Ph: 925 828 6633

AIparty.com

Party Rentals

• Black Tie (Oct)

7080 Commerce Drive
Pleasanton, CA 94588
Ph: 925 398 6209

blacktietrans.com

Transportation Vehicles

• Bob Wieckowski (Nov)

39510 Paseo Padre Parkway, Suite 220
Fremont, CA 94538
Ph: 510 790 2732

bobwieckowski.com

Candidate for Alameda County Supervisor

• Cruise Planners (Dec)

11663 Manzanita Lane
Dublin, CA 94568
Ph: 925 967 7556

travelbyarielle.com

Home Based Travel Agent

• F45 Training (Shanman Corp) (Dec)

7544 Dublin Blvd, Dublin, CA 94568
Ph: 925 755 4455

f45training.com/Dublin

Fitness Training

• Holiday Inn / Dublin (Oct)

6680 Regional Street, Dublin, CA 94568
Ph: 925 828 7750

trivalleyhotel.com

Full Service Hotel

• Luv 2 Play (Nov)

7871 Amador Valley Blvd.
Dublin, CA 94568
Ph: 925 271 0976

luv2play.com/dublin

Indoor Playground

• Mountain Mike's Pizza (Dec)

8951 San Ramon Road
Dublin, CA 94568
Ph: 925 895 6370

loardsicecreamdublin.com

Pizza and Ice Cream Restaurant

• New American Furnishings (Nov)

7922 Dublin Blvd, Dublin, CA 94568
Ph: 925 556 9300

Americanfurnishingsdublin.com

Affordable Custom Furniture

• North American Title (Oct)

6612 Owens Drive #100
Pleasanton, CA 94588
Ph: 925 847 9570

nat.com

Title and Escrow Services in Northern CA

• Patelco Credit Union (Dec)

7010 Amador Plaza Road
Dublin, CA 94568
Ph: 1 800 358 8228

Credit Union

• Porygon Studios (Oct)

P O Box 2021, Dublin, CA 94568
Email: hello@porygonstudios.com

Porygonstudios.com

Photography & Media Ad Agency

• Sprint (Nov)

960 Venus Way,
Livermore, CA 94550
Ph: 925 352 7774

sprint.com

Business Technology Solutions

• STAT Med Urgent Care (Oct)

7667 Amador Valley Blvd., Suite A
Dublin, CA 94568
Ph: 925 828 9211

statmed.com

Medical Care Clinic

• UHAUL (Dec)

6265 Scarlett Court
Dublin, CA 94568
Ph: 925 829 9610

UHAUL.com

Moving and Storage

ATDUBLIN PROVIDES DUBLIN WITH SPECTACULAR FINAL ACT

Last Remaining Major Retail / Mixed Use Project Goes to Planning Commission



The long-awaited and much discussed mixed use commercial center located off Tassajara Road promises to provide Dublin with amenities, jobs and shopping for locals and the entire Tri-Valley... as well as provide an annual addition of \$1.9 Million revenue to the city.

AtDublin by Shea Properties has sited the project with a list of job opportunities including a luxury theater, medical office,

restaurants, gas station, along with a 150 room hotel.

The project lessens the impact on schools by providing Adult 55+ housing, at the same time, making a conscious decision to go in big supporting local schools. Shea Properties has agreed to an unprecedented \$11 Million contribution to the Dublin Unified School District; all part of their "good schools are good business" philosophy.

The nearly 80 acre site, historically known as the DiManto Property, has been a large vacant spot off Tassajara Road. Missing pieces in the area, such as, streets, additional lanes of road and sidewalks will be installed to finish the quality look comparable to the rest of East Dublin. The "doughnut hole" of East Dublin will be a major job and resource producer to compliment the residential development of the last 20 years.



Dublin Chamber of Commerce presents the

Dublin State of the City Address Luncheon

Mayor David Haubert

DELIVERS THE CITY OF DUBLIN STATE-OF-THE-CITY ADDRESS

Wednesday, April 1, 2020

Shannon Community Center
11600 Shannon Ave., Dublin

11:30 am Networking
12:00 noon Lunch Served

\$45.00 Per person (Member) \$55.00 Per person (Non-Member) \$600.00 Table Sponsor of Eight (Includes table sign and recognition at event)

Event Sponsorship Available
Call 925-828-6200 for details



Mayor David Haubert



ECONOMIC DEVELOPMENT SPEAKERS SERIES

TRI-VALLEY REAL ESTATE UPDATE

David Stark

Public Affairs Director for Bay East Association of REALTORS

Thursday, March 5, 2020
8:15 am Networking, Coffee & Refreshments
8:30 - 9:30 am Presentation

Dublin Library
Community Room
200 Civic Plaza, Dublin

Join us for this FREE presentation!
Open to Chamber Members & Public

Please RSVP to the Dublin Chamber
925-828-6200 or
info@dublinchamberofcommerce.org



CALCHAMBER GRADES OUR LEGISLATORS

New Labor Laws Affecting You in 2020

The CalChamber released its ranking of State Legislators, and while the Report Card does not tell the entire story of a legislators attitude towards jobs and business, it gives a good indication of where they stand.

A whole slew of new laws affecting business were passed and signed by the Governor in 2019, none more controversial than AB5, the bill that expands the ABC test for hiring Independent Contractors. The purpose of the bill was really to hurt Lyft, Uber, and other e-commerce companies, but the unintended consequences has reached everywhere from Little League umpires, free-lance writers to part-time musicians.

AB 51 was another hot-button issue which sought to ban mandatory arbitration agreements entered into between employers and employees. There seems to be confusion whether this measure violates Federal Law and thus, is null and void. Consult your legal counsel.

One of our local legislative leaders, Senator Steve Glazer (D) – Orinda polled as the highest ranked Democrat in California with an 83% Pro-Business voting record. Known as one of the more moderate Democrats, Glazer represents Senate District 7 which encompasses the San Ramon and Tri-Valleys. Local Assemblywoman Rebecca Bauer-Kahan (D), in her first term of office serving the 16th District, scored a 40% Pro-Business record.

The whole listing of Labor Law changes effective Jan 1, 2020 can be found at <https://advocacy.calchamber.com/2019/12/20/the-new-california-labor-laws-you-need-to-know-for-january-1-2020/>

CHAIRMAN'S MESSAGE

New decade and exciting new direction for the Dublin Chamber. I am proud to be your new Chairman of the Board for 2020 and represent a vibrant, diverse community of businesses. The Chamber is poised to grow this coming year. The City of Dublin has experienced a wave of new headquarters and grand openings from companies both large and small. A boom in corporate interest with top companies calling Dublin "home" include Patelco, Ross Stores, AEye, TriNet and Tria Beauty. Shea Properties is completing the application process for the last major parcel in the city along Tassajara Road, rounding out the excellent offering for living, working, and playing in Dublin. Housing geared towards seniors and a mixture of retail, entertainment and hospitality encompass the project. Large corporations and development bring growth that require medium and small business services to flourish. The synergy created by this diverse group is great news for Dublin and great news for the Dublin Chamber of Commerce.



CEO MESSAGE – 2020 NEW DIRECTION & GROWTH

The City of Dublin continues to lead the area in growth and opportunity; and your Dublin Chamber will be right alongside helping our community thrive. New looks for the Chamber will be a revamped website, expanded Ambassador program, addition of new staff and continued outreach and accessibility to your local elected officials. And don't forget the St. Patrick's Day parade in Dublin! The Chamber will be there "representing" and having fun at the same time. See you there! Discussions have begun on a new Dublin Chamber of Commerce Directory marketing our members directly to the residents of Dublin. Additional plans include a travel program geared to Chamber members and residents for all their vacation and business journeys; I hear there is a trip to Ireland planned this summer! Creative benefits in the coming months, watch for news about the exciting programs we have in store. Do you have a thought for a great service your Chamber can provide? I am always looking for suggestions for topics and ideas that are relevant to your business. Call or email the office today and let us know how we can help you grow your business.



CALENDAR OF EVENTS

- **Tues: March 3 • Election Day – Primary**
- **Wed: March 4 • 3:00 – 4:00 pm**
Golf Planning Meeting, Chamber Offices
- **Thurs: March 5 • 8:15 – 9:30 am**
Economic Speaker, David Stark
Tri-Valley Real Estate Update
- **Tues: March 10 • 11:30 am – 1:30 pm**
Board of Directors Mtg, Chamber Offices
- **Sat: March 14 • 9:30 am**
37th Annual Dublin Lions Club Parade
"All Roads Lead to Dublin"
Dublin Car Dealers sponsoring Chamber
Board of Directors to march in the parade.
Downtown Dublin
- **Sat: March 14 • Immediately after the Parade • Post Parade Party**
Sponsored by the Dublin Car Dealers:
Dublin Chevrolet, Dublin Honda and
Dublin Toyota • 6300 Village Parkway
Refreshments & Networking • Free for
Members, Future Members welcome: \$25
- **Wed: March 18 • 9:30 – 10:30 am**
Ambassador Meeting
3:00 – 4:00 pm
Golf Planning Meeting, Chamber Offices
- **Wed: March 25 • 5:00 – 7:00 pm**
Network Mixer • Hosted by AUSA
Faz Restaurant
5121 Hopyard Rd, Pleasanton
- **Wed: April 1 • 11:30 am – 1:30 pm**
Dublin State of the City Address
Shannon Community Center
1160 Shannon Avenue, Dublin
- **Wed: April 8 • 3:00 – 4:00 pm**
Golf Planning Meeting, Chamber Offices
- **Wed: April 15 • 9:30 – 10:30 am**
Ambassador Meeting, Chamber Offices
- **Wed: April 22 • 3:00 – 4:00 pm**
Golf Planning Meeting, Chamber Offices
- **Wed: April 29 • 5:00 – 7:00 pm**
Network Mixer • Hosted by TBD
Check Chamber Calendar
- **May 3rd to 9th**
National Small Business Week

DUBLIN CHAMBER OF COMMERCE

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