

Business News

January, February, March 2016 • Volume 39, Issue 1



Steve Lehman elected Chairman of the Board

At the Dublin Chamber of Commerce Planning meeting in November, Steve Lehman was sworn in to serve as the 2016 Chairman of the Dublin Chamber of Commerce. Steve Lehman owns the Lehman Insurance Agency on Dublin Blvd, a Farmers Insurance affiliated company. His son Kipp, joined his business 3½ years ago and has also become very active in the Chamber of Commerce serving as an Ambassador and on a number of active committees for the Chamber. Steve has served on Chamber Boards in other parts of the country and was responsible for establishing a successful Mainstreet Downtown organization in Ohio. Steve's hopes are to challenge the board, the membership and the community to carve out a Strategic Plan for how the Chamber of Commerce can better serve the local community. The adoptive theme of the Chamber of Commerce is to Communicate, Collaborate and Advocate for our members and community. The Chamber Board has created a number of new committees to undertake this strategic effort and invites the Chamber members of the Dublin Chamber of Commerce to take an active role in helping us to plan the future of our Chamber. Please give our Chamber CEO, Brad Johnson, a call to find out how you can actively participate in our planning efforts. We look forward to a very exciting and productive year in one of the best and fastest growing communities in all of California.

Dublin Chamber supports D.S.R.S.D. Water Diversification Policy

DSRSD has taken a leadership role and adopted a comprehensive water policy that addresses supply, storage, conveyance, quality and conservation and, most importantly, will significantly alleviate the impediment to a secure water future created by our over-reliance on an unreliable water source. This document, along with their study of long-term water supply alternatives will serve as an excellent starting point for building consensus around the most viable courses of action for immediate as well as long-term needs, as it has already received considerable support from many outside of DSRSD's service area as well as in it.

Here are a few highlights about this water policy:

1) Permanently reducing demand is key to making water supplies more reliable:

They decided one key way to increase supply is to reduce potable water demand among commercial and residential customers. Therefore, the District is encouraging residents to use no more than 70 gallons per capita per day (R-GPCD). In Australia, the driest continent on earth, residents have reached R-GPCD levels below 45 and maintained them. In California, R-GPCD levels range from 85 in the San Francisco Bay Area to 252 in southern California. Factors that impact R-GPCD include population density and growth, temperature and evaporation rates, topography, and socio-economic measures such as lot size. (Cont. page 4)



Dublin Chamber attends Veterans Day Ground Breaking

The City of Dublin, Eden Housing, and their partners broke ground on the Dublin Family Apartments with a Veterans Day celebration. The 66-unit rental affordable housing development targeted to veterans and their families will be located in downtown Dublin within walking distance to the West Dublin/Pleasanton BART station, schools, job and retail centers, and other services.

"We are proud to honor the service that our American veterans have given to our country," said Mayor David Haubert of the City of Dublin. "Today is a great day because we are breaking ground here in Dublin on a housing community for veterans, where they can live in the high-quality, affordable home that they deserve." (Cont. on page 3)

GRAND OPENING





Ribbon Cutting Ceremony | October 15, 2015 GREAT HARVEST BREAD CO.

5286 Iron Horse Parkway Suite B , Dublin, CA, 94568 Regular Hours: Tues-Fri 6:30-6:00, Sat-Sun 8-3 (925) 364-7444 | www.greatharvestdublin.com

GRAND OPENING





Ribbon Cutting Ceremony | November 12, 2015 YALLA MEDITERRANEAN

5246 Dublin Blvd (Persimmon Place) | Dublin, CA 94568 mediterranean Hours: Sun. to Thurs. 11am - 9pm; Fri. and Sat. 11am - 10pm (925) 241-7310| www.yallamedi.com

FALL MIXER



October 28, 2015
A special thank you to Kevin Ring and the staff of the 580 Executive Center for hosting our Fall Mixer.

580 EXECUTIVE CENTER

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www.580exec.com

NEW MEMBERS

The Dublin Chamber of Commerce extends a warm welcome to the following new members and looks forward to seeing them at future Chamber events.



Assemblywoman Catharine Baker
2440 Camino Ramon, Suite 345
San Ramon, CA 94583
Ph: 925 328 1515 Fax: 925 328 1514
California State Legislature
www.assembly.ca.gov/baker



Chabot Las Positas Community College District

7600 Dublin Blvd., Suite 102
Dublin, CA 94568
Ph: 925 249 9370
Julia Dozier, District Executive Director
www.clpccd.org



Pat Mayfield Consulting, LLC
P O Box 10095
Pleasanton, CA 94588
Ph: 925 600 0584
Pat Mayfield
Consultant, personal and business

www.patmayfield.com

Pritchard Asset Management 11501 Dublin Blvd., Suite 200 Dublin, CA 94568 Ph: 925 452 8274 Fx: 925 452 8201 Derek J. Pritchard, Owner

Financial Services / Investment Management

Is your business ready for "The Big One"

Experts long debated whether the Hayward Fault and the Rodgers Creek Fault connected, but now there's strong evidence they do.

US Geological geophysicist Janet Watt made the discovery in an underwater survey using an acoustic instrument over the San Pablo Bay. She says the data is clearer than ever.

"We now have direct evidence that the faults come closer together in the bay and may be directly connected," says Watt. "It would be devastating for an earthquake to rupture at both those faults — it'd be a very strong earthquake." Two Bay Area fault lines could potentially trigger a 7.3 magnitude earthquake if they ruptured together. That's stronger than the 1989 Loma Prieta quake.

What Steps Should You Take First?

When it comes to surviving and thriving with your small business through the unexpected, preparedness make all the difference. Here are three steps to get you started:

Get Connected: Know who your neighbors are. Also, be aware of who's working at your business which day, and keep an updated staff contact list so you can check on everyone's safety in the event of an emergency.

Gather Supplies: Your business should have an earthquake kit on hand. Kit highlights? A first aid kit, a gallon of water per person, and a flashlight with extra batteries.

Have A Plan: Make sure your business has an earthquake evacuation plan with an area for all of your staff to meet once the shaking is over. FEMA has some great, in-depth detail about earthquake safety at work. Take some time to practice a drill with you staff as well, that way everyone can feel confident in the processes in place.

Make Sure Your Business Is Ready Too

Take a walk around your building or office, and make sure your shelving and furniture are as secure as possible. The vast majority of injuries from an earthquake come because of falling, unsecured items. And there's also your inventory to consider: the floors of broken wine bottles from Napa are fresh visuals for all of us. Ensure that tall furniture is secured to the wall at the top, and that glassware and breakables are kept on lower shelves.

Also, think about your financials. Do you have access to a line of credit in the event that there's an interruption in your business? Is your insurance is up to date, and covers your business' needs? Take the time to review your policies, earthquake coverage, and even the life insurance for staff who are essential for your business' operations. You might consider storage too. Your on-site file box may not be accessible in the event of an earthquake. Consider keeping physical or digital copies of the documents that detail your coverage so that if you need to reference them, you have options.



Veterans Day Ground Breaking (Cont. from page 1)

Dublin Family Apartments will transform a vacant lot, formerly a car dealership, into a community. The rental apartment homes will be affordable to families earning 30%-60% of the County of Alameda's median household income. The development includes a large community room for events and classes, a technology center with computer lab for youth to do their homework, outdoor decks, a barbeque area, a fitness center, playgrounds, community gardens, and greenway areas. On-site resident services, including those tailored specifically to veterans' needs, will be provided by Abode Services and other community partners.

Dublin Ranked in Top 5 Places for Young Families

Affordable housing. Check! Great schools. Check! Safe neighborhoods. Check!

Dublin ticks all the boxes to make it a great place to live. NerdWallet has analyzed data from the Census Bureau's American Community Survey to determine that Dublin ranks in the Top 5 Best Places for Young Families in Northern California.

MEMBERSHIP RENEWALS FOR

OCTOBER, NOVEMBER, DECEMBER 2015

CHARTER MEMBERS 45 YEARS OR MORE

Lange Enterprises – 47 years

World of Shoes – 47 years

41 – 44 YEARS

Big O Tires – 42 years

36 - 40 YEARS

Bank of the West – 36 years

ClubSport Pleasanton – 36 years

31 - 35 YEARS

Don Babbitt – 34 years

Dublin Honda – 33 years

Dublin Trophy House – 34 years

The Independent Newspaper & Magazine – 31 years

Parkway Veterinary Hospital – 32 years

Sav-On Supplies – 33 years

Valley Christian Center – 37 years

26 - 30 YEARS

Costello Accountancy & Law Firm – 29 years

<u>21 – 25 YEARS</u>

Custom Photographic Services – 22 years

Dublin Cyclery – 23 years

Dublin Smiles – 25 years

Franklin Templeton – 21 year

Luso American Life Insurance Society – 22 years

Straface Commercial Real Estate – 23 years

Tucknott Electric – 21 years

<u>16 – 20 YEARS</u>

Alameda County Transportation Commission – 18 years

JGPC Business & Corporate Law – 17 years

Law Office of Peter MacDonald – 18 years

Livermore Cyclery – 18 years

Residence inn by Marriott – 16 ye

Zone 7 Water – 16 years

11 – 15 YEARS

Allsafe Self Storage – 11 years

Amici's East Coast Pizzeria – 13 years

B & S Hacienda Auto Body – 11 years

City of Dublin – 15 years

Dublin Ranch Golf Course – 12 years

Tim Sbranti – 13 years

TelecomPlus – 12 years

Valley Pregnancy Center – 11 years

6 – 10 YEARS

Dublin Jewelers – 8 years

Dublin Nissan – 8 years

Dublin Volkswagen – 8 vears

Lowes Home Improvement Store – 8 years

Nothing Bundt Cakes – 7 years

Palo Alto Medical Foundation – 8 years

On The Border – 8 years

1 – 5 YEARS

Alexander Chiropractic – 2 years

All American Label – 5 years

American Safety Academy – 5 years

Creative Kids – 2 years

Dublin Security Storage – 3 years

Empire Realty Associates – 1 year

Envision Construction & Design, Inc. – 5 years

Lazy Dog Restaurant & Bar – 1 year

Paychex – 4 years

Radiance – 1 year

Window Genie – 2 years

window Genie – 2 years

Calendar of Events

Thursday, February 4, 2016 8:30a.m.

ECONOMIC DEVELOPMENT MEETING

Heather Barber, Alameda CTC

Topic: I-580 Express Lanes Project

Dublin Civic Center Regional Meeting Room

100 Civic Plaza., Dublin

Wednesday, February 10, 2016 8:30 a.m. – 10:30 a.m. BOARD OF DIRECTORS MEETING

Dublin Chamber of Commerce

Board Room

Wednesday, February 24, 2016 5:00 p.m. – 7:00 p.m.

Dublin Business Expo Shannon Community Center 11600 Shannon Ave., Dublin

Thursday, March 3, 2016

ECONOMIC DEVELOPMENT MEETING Dublin Civic Center Regional Meeting Room 100 Civic Plaza., Dublin

Wednesday, March 9, 2016 8:30 a.m. – 10:30 a.m. BOARD OF DIRECTORS MEETING Dublin Chamber of Commerce Board Room

Saturday, March 12, 2015 9:00 a.m.

Dublin St. Patrick's Day Parade

Wednesday, March 16, 2016 12:00 p.m. – 2:00 p.m.

St. Patrick's Luncheon Shannon Community Center 11600 Shannon Ave., Dublin

Ambassador of the Quarter

Nick Bell

Paychex 12647 Alcosta Blvd. Ste. 200 San Ramon, CA 94583 (925) 242-0700 **Dublin Chamber supports D.S.R.S.D. Water Diversification Policy** (Cont. from page 1)

2) DSRSD Board Commits to Diversifying Water Supply:

Diversifying an investment portfolio is a common strategy to reduce risk. Likewise, having several sources for the community's water supply is less risky than depending on just one or two. The DSRSD Board recently adopted a long-term water supply policy designed to increase diversity and reliability. One goal is to increase the amount of water we get from local sources to at least 60%. Currently, 35% comes from local sources: 10% from runoff and 25% from non-potable recycled water used primarily for irrigation. A second goal is to decrease the amount of water received from a single source to no more than 40%. Currently, 65% comes from a single source. This is the drinking water DSRSD buys from Zone 7 Water Agency, which purchases the water from the State Water Project. To meet its 60/40 goals, the District needs to explore other sources, invest in alternative supplies, and expand the use of recycled water.

3) DSRSD Sets Goal: No Discharge of Treated Wastewater into the Bay: During the summer, DSRSD recycles half of its treated wastewater (about 5 million gallons per day). This water helps to meet the demand for irrigation water when it's hot and dry. Unfortunately, much of it goes to waste in the winter and must be discharged into the Bay. However, the DSRSD Board of Directors recently adopted a water-supply policy that includes a goal to cease Bay discharges, which means 100% recycling year-round. A compelling way to achieve this goal is to implement an advanced filtration process that includes reverse osmosis. This highly purified water can then be used to replenish the Tri-Valley's large underground aquifer. This approach has several benefits, including increasing the reliability of our water supply with a local drought-proof source and improving groundwater quality by reducing the concentration of salts. To learn more visit: www.dsrsd.com

The Board of Directors has voted in two new board members. Julia Dozier, Chabot Las Positas Community College District and Kevin Dielissen, Empire Realty Associates.

Any qualifying Chamber Member in good standing may apply for a position on the Board of Directors by submitting written notice to the President/CEO of the Dublin Chamber of Commerce. Additional names of candidates for directors can be nominated by petition bearing the genuine signatures of at least five (5) qualified members of the chamber. Such petition shall be filed with the Nominating Committee within ten (10) days after notice has been given of the names of those nominated. The determination of the Nominating Committee as to the legality of the petition(s) shall be final. If no petition is filed by February 10th, 2016, the nominating shall be closed and the nominated slate of two candidates shall be declared elected by the Board of Directors at their regular February Board meeting. (Dublin Chamber of Commerce bylaws are available for review at the Chamber Office)

Board of Directors

Steve Lehman

Chairman of the Board Lehman Insurance Agency

Steve Kau

Treasurer Steve Kau, CPA

Julia Dozier

Director Chabot Las Positas Community College District Sue O'Reilly

Vice Chairperson Economic Development Dublin Creek Kennels

Dan Karas

Director & Chairman Ambassador Committee Acclaim Print & Copy Centers

Rick Sanciangco Director *Nothing Bundt Cakes* Kathy Johnson

Vice Chairperson Programs Dublin Chevron

Kevin Dielissen

Director

Empire Realty Associates

Alcina Wegrzynowski Director

SAP

Staff

Brad Johnson President/CEO

Phyllis Wilkinson Executive Assistant



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Dublin Chamber of Commerce

EAT, DRINK & BE MERRY - HOLIDAY MIXER

December 2, 2015

We would like to thank the following members for their donations:

Select Imaging
Dublin Chevron
Dublin Creek Kennels
Luso American Life Insurance
Nothing Bundt Cakes
Togo's
Yalla Mediterranean
Steve Kau, CPA, PC
Rigatoni's

